Hy-Vee & Nutrition Policy

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CERTIFICATE OF TRAINING IN CHILDHOOD AND ADOLESCENT WEIGHT MANAGEMENT





Hy-Vee Dietitian Services

Corporate Level

- Dietitian on Marketing Team
- Dietitian and Food Scientist on Label and Compliance Team
- Dietitian Supervisors
- Dietitian Supervisor in HealthMarkets

Store Level

- 185 registered dietitians in-store
- Each day is different



Menu Labeling

Ruling under the Patient Protection and Affordable Care Act of 2010 – disclosure of calories and nutrition information for "restaurant-style" food at the point-of-decision for the customer

 "Restaurant-style" foods are ready-to-eat on or off premise and require no further processing.

**Required information to disclose is calories – not the full nutrition facts panel

• If item is customizable a calorie range is allowed to be posted

Two standard statements are also required:

- "2000 calories a day is used for general nutritional advise, but calorie needs vary"
- "Additional nutrition information available upon request"
- **Must be same type and size as calorie disclosures

Certain items are exempt from this ruling

| Serving size 2/3 cup (55 | |
|--------------------------------------|---------|
| Amount per serving Calories 2 | 30 |
| % Daily | y Value |
| Total Fat 8g | 10% |
| Saturated Fat 1g | 5% |
| Trans Fat 0g | |
| Cholesterol Omg | 09 |
| Sodium 160mg | 79 |
| Total Carbohydrate 37g | 139 |
| Dietary Fiber 4g | 149 |
| Total Sugars 12g | |
| Includes 10g Added Sugars | 20% |
| Protein 3g | |
| Vitamin D 2mcg | 10% |
| Calcium 260mg | 209 |
| Iron 8mg | 459 |
| Potassium 235mg | 69 |

Menu Labeling

Multiple ways calorie disclosure can be posted:

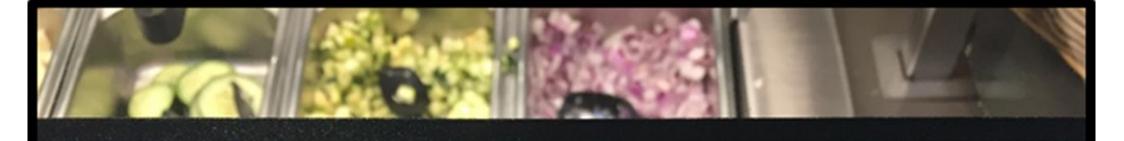
- menus
- menu boards
- stickers on individual product

- placard or easel next to the product
- glass clings
- labels if items individually packaged



Menu Labeling

| Exempt Items Include: | |
|---|---|
| Non-standard menu items | Custom orders, daily specialsTest market items |
| Temporary menu items | Offered fewer than 60 days per year Seasonal offerings, promotions |
| Multi-serve items | Condiments Food packaged to be eaten over several occasions Whole cakes or pies, bag of cookies, etc. |
| Foods requiring further processing prior to consumption | Raw products that must be cookedItems intended as ingredients |



MISCELLANEOUS

70 cal. Cottage Cheese 70 cal. Deviled Eggs 0 cal. Dill Pickle Spears 0 cal. Jalapeños 0 ats 'N Honey Granola Pepperoncini Pickled Herring Salsa - Hot Salsa - Mild

90 cal. / ½ cup 110 cal. each 5 cal. / 2 tbsp. anola 35 cal. / 2 tbsp. 5 cal. / 2 tbsp. 5 cal. / 2 tbsp. 10 cal. / 2 tbsp. 10 cal. / 2 tbsp. Salsa - Mild Black Bean Salsa - Peach Mango Salsa - Pineapple Chipotle Sour Cream Strawberry Yogurt Vanilla Yogurt

PROTEINS

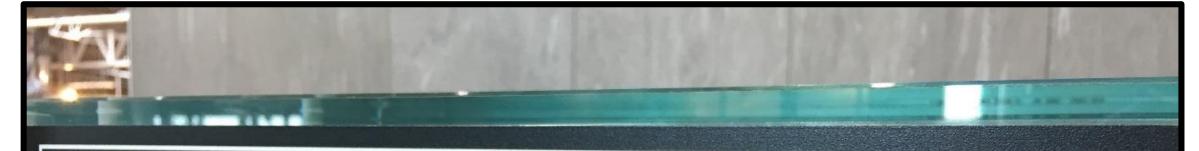
Black Beans

25 cal. / 2 tbsp. Chicken 15 cal. / 2 tbsp. Di Lusso 15 cal. / 2 tbsp. Di Lusso 60 cal. / 2 tbsp. Di Lusso 200 cal. / 1 cup Di Lusso 200 cal. / 1 cup Extra Fi Fajita C Garban

60 cal. / ¼ cup

170 cal. / 5 oz **Di Lusso Bacon** 80 cal. / 2 tbs **Di Lusso Ham** 50 cal. / 2 oz **Di Lusso Roast Beel** 70 cal. / 2 oz **Di Lusso Turkey** 50 cal. / 2 o; Extra Firm Tofu 120 cal. / 1/2 **Fajita Chicken** 50 cal. / 1/4 1 **Garbanzo Beans** 50 cal. / 1/4 **Grilled Salmon** 290 cal. / 5





GOURMET DONUTS

Butterlinger Raised Cherry Cheesecake Raised Chocolate Delight Long John Heath Raised Iced Gourmet Cinnamon Roll Lemon Burst Raised Maple Bacon Long John Dreo Fluff Raised 550 cal. Pecan Danish 480 cal. S'mores Cake 800 cal. Snickers Raised 590 cal. Strawberry Crean 790 cal. 890 cal. 700 cal.

 Pecan Danish
 740 cal.

 S'mores Cake
 710 cal.

 Snickers Raised
 710 cal.

 Strawberry Cream Long John
 770 cal.

SUPREME DONUTS

Apple Fritter Apple Pie Bismark Bavarian Cream Danish Bavarian Filled Bismark Blueberry Streusel Cake Cereal Raised Cinnamon Twist Cream Cheese Danish

750 cal. 560 cal. 420 cal. 630-680 cal. e 590 cal. 660-720 cal. 590-680 cal. 430 cal. Cream Filled Bismark Fried Cinnamon Roll Fried Croissant Fruit Danish Lemon Filled Bismark Peanut Butter & Jelly Raspberry Filled Bisma Rosebud

CLASSIC DONUTS

Glazed Raised Iced Cake Iced Raised Long John Old Fashioned

400 cal. 510-640 cal. 500-640 cal. 480-600 cal. 510-650 cal.

aminon Twist 590-680 cal. A30 cal. Raspberry Filled Bismark 660-800 cal. To cal. 510 cal. 03/14/18

860-910 cal.

790-930 cal.

410-430 cal.

470-640 cal.

500 cal.

| COOKIES | |
|---------------------------------------|--------------|
| Butter Spritz | 90-100 cal. |
| Decorated | 180-600 cal |
| Gourmet Chocolate Chunk | 480 cal. |
| Gourmet Oatmeal Greek Yogurt | 290 cal. |
| Gourmet Triple Chocolate | 520 cal. |
| Gourmet White Chocolate Macadamia Nut | 510 cal. |
| Mexican Wedding | 120 cal. |
| Thumbprint | 130-150 cal. |



Challenges & Benefits Facing Retailers

Challenges to Retailers:

- Cost to implement: software systems, labor, signage
- Font size of calories has to be the same size as the price
- Large varieties of specialty items

Benefits to Retail Dietitians, Customers and the Community:

- Hy-Vee stores offer autonomy which led to more than 300 recipes for meatloaf
- Allows standardization when helping customers select options to fit their dietary needs or make recommendations that fall over multiple stores depending upon where clients live





Future Plans for Hy-Vee



Hy-Vee is working toward the Healthiest State Initiative

Double Up Food Bucks <u>Iowa's Healthiest State</u> <u>Initiative</u>

Going to pilot the program at two stores in Iowa – expected to roll out in 2019

Participants will be able to receive \$10.00 toward our "Homegrown" local produce sold in Hy-Vee stores

Focusing on one market to start and smaller stores



Hy-Vee Community Initiatives

Hy-Vee's One Step program's mission is to offer customers a selection of everyday products and donate a portion of those proceeds to relevant, worthy causes.

Every purchase of One Step Potatoes helps fund community gardens – on location at a Hy-Vee store or at a local business.

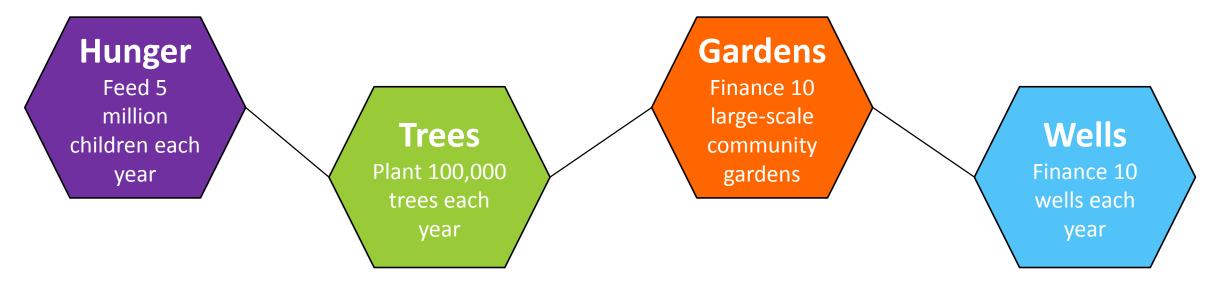
Hy-Vee has helped fund more than 240 gardens to date.







The One Step program has included bottled water, potatoes, cereal and some paper products since 2011. The program has generated more than **365,000 meals for Meals from the Heartland**, provided **\$650,000 in grants for community gardens**, paid for more than **214,000 trees**, and **financed 39 wells**.





Community Gardens

Dietitians teach lessons on nutrition and healthy eating while offering a hands-on experience in the garden for children of all ages.

Students are assisted from planting to harvest and create healthy snacks utilizing items from the garden.







Questions?

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